

**Financial Statements** 

**VIBE Arts** 

August 31, 2018

www.vibearts.ca

## WILLIAM MOLSON CPA, CA

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors **VIBE Arts** 

I have audited the accompanying financial statements of **VIBE Arts** which comprise the statement of financial position as at August 31, 2018, and the statements of operations and changes in fund balances and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. These standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained in my audit is sufficient and appropriate to provide a basis for my audit opinion.

#### **Opinion**

In my opinion these financial statements present fairly, in all material respects, the financial position of **VIBE Arts** as at August 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Chartered Professional Accountant, Licensed Public Accountant

Toronto, Ontario February 22, 2019

William Modern CPA, CA

Statement of Financial Position

## As at August 31, 2018

	2018	2017
	2018 \$	2017 \$
Assets	•	Ψ
Current		
Cash and cash equivalents	385,579	270,580
GICs due within one year (note 3)	102,032	455,448
Amounts receivable	27,479	10,752
Recoverable sales tax	21,278	20,390
Prepaid expense	13,912	26,282
Total current assets	550,280	783,452
GICs due in more than one year (note 3)	203,458	201,277
Tangible capital assets, net of amortization (note 4)	51,106	50,903
Total assets	804,844	1,035,632
Liabilities		
Current		
Accounts payable and accrued charges	13,411	15,197
Source deductions payable	17,728	16,496
Deferred revenue (note 6)	174,236	351,418
Deferred program expansion (note 8)	100,000	150,000
Total current liabilities	305,375	533,111
Deferred capital contributions (note 7)	-	209
Deferred program expansion (note 8)	175,000	200,000
Mural maintenance reserve	11,000	7,500
Total liabilities	491,375	740,820
Fund balances		
General	94,050	105,761
Outreach	74,419	44,051
Reserve fund - general	145,000	145,000
Total fund balances	313,469	294,812
	804,844	1,035,632

## Approved on behalf of the Board:

Treasurer Chair

**VIBE Arts** 

Statement of Operations

For the year ended August 31, 2018

	Gen	eral	Outre	ach	Tot	tal
	2018	2017	2018	2017	2018	2017
	\$	\$	\$	\$	\$	\$
Revenues						
Foundation grants	13,750	1,500	376,338	471,227	390,088	472,727
Ontario Trillium Foundation grants	-	-	102,750	138,725	102,750	138,725
Ontario Arts Council grants	81,487	78,731	-	<u>-</u>	81,487	78,731
Other provincial grants	_	-	14,852	-	14,852	-
Toronto Arts Council grants	62,000	62,000	30,223	61,755	92,223	123,755
Municipal government grants	-	-	71,445	35,800	71,445	35,800
Federal government grants	-	658	33,100	22,904	33,100	23,562
Corporate donations	7,726	15,000	20,000	55,329	27,726	70,329
Individual donations	15,851	25,547	116,742	-	132,593	25,547
Sponsorships	50,000	43,333	73,456	163,267	123,456	206,600
Fundraising events (note 9)	115,430	103,914	-	3,320	115,430	107,234
Program fees	-	-	10,537	28,850	10,537	28,850
OACF Arts Endowment Fund (note 11)	14,725	14,357	-	-	14,725	14,357
Interest	5,279	5,891	-	-	5,279	5,891
Other	3,197	11,024	1,904	21,557	5,101	32,581
	369,445	361,955	851,347	1,002,734	1,220,792	1,364,689
Expenditures						
Salaries and benefits	197,708	177,194	373,896	404,972	571,604	582,166
Artist fees	-	-	309,875	271,465	309,875	271,465
Art supplies	_	_	74,866	191,434	74,866	191,434
Collaboration partners	_	_	<del>-</del>	31,100	-	31,100
Accounting and legal	2,860	4,946	2,859	4,946	5,719	9,892
Consulting fees	7,447	13,693	12,344	-	19,791	13,693
Fundraising (note 9)	70,263	63,203	7,225	6,010	77,488	69,213
Marketing and communication	2,105	20,572	3,603	-	5,708	20,572
General and administration	26,328	36,835	1,632	3,587	27,960	40,422
Insurance	4,335	2,340	-	<u>-</u>	4,335	2,340
Interest and bank charges	1,188	988	-	-	1,188	988
Lunches and snacks	-	-	5,501	6,466	5,501	6,466
Professional development	290	1,760	943	2,061	1,233	3,821
TAC Platform A and microgrants	_	-	675	13,156	675	13,156
Rent	52,113	48,569	17,371	16,190	69,484	64,759
Amortization	16,519	5,538	10,189	17,067	26,708	22,605
	381,156	375,638	820,979	968,454	1,202,135	1,344,092
Excess (deficiency) of revenues over expenditures for the year	(11,711)	(13,683)	30,368	34,280	18,657	20,597
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**VIBE Arts** 

Statement of changes in fund balances

For the year ended August 31, 2018

					Reserve	fund -			
	General		Outr	Outreach		general		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	
	\$	\$	\$	\$	\$	\$	\$	\$	
Fund balances at the beginning of the year	105,761	119,444	44,051	9,771	145,000	145,000	294,812	274,215	
Excess of revenues over									
expenditures for the year	(11,711)	(13,683)	30,368	34,280	-	-	18,657	20,597	
Interfund transfer	-	-	-	-	-	-			
Interfund transfer	-	-							
Fund balances at the end of the year	94,050	105,761	74,419	44,051	145,000	145,000	313,469	294,812	

Statement of Cash Flows

For the year ended August 31, 2018

	2018 \$	2017 \$
Cash flows from operating activities		
Cash received from grants, contributions, sponsorships		
and earned revenues	935,282	1,278,414
Cash paid to artists, employees, suppliers and	(1.162.214)	(1.054.001)
for government remittances Distribution from Arts Endowment Fund	(1,163,214) 14,725	(1,354,281) 14,357
Interest received	3,881	5,953
interest received		
	(209,326)	(55,557)
Cash flows from investing activities		
Purchase of tangible capital property	(26,910)	(44,447)
Redemption of GICs	351,235	77,784
	324,325	33,337
Net change in cash during the year	114,999	(22,220)
Cash and cash equivalents at the beginning of the year	270,580	292,800
Cash and cash equivalents at the end of the year	385,579	270,580

Notes to Financial Statements

## August 31, 2018

## 1 Nature of operations

VIBE Arts (formerly Arts for Children and Youth) was established in 1995 with the principal goal of engaging children and youth from underserved communities in the Greater Toronto Area in the arts, through participation in accessible, high quality and innovative programs.

VIBE is incorporated without share capital under Ontario law and is a tax-exempt registered charity under Section 149(1)(f) of the Income Tax Act (Canada) and as such is exempt from income taxes and is able to issue tax-deductible receipts to donors.

## 2 Summary of significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies followed in the preparation of these financial statements are outlined below.

#### Fund accounting

The financial statements include the following funds:

- i. The General fund accounts for the general operating activities of VIBE;
- ii. The Outreach fund accounts for the outreach programs intended to enhance arts education in the broader community. Revenues recognized in this fund include amounts designated by the contributor to be used for outreach programs;
- iii. The Reserve fund general is an internally restricted fund created as a reserve against potential interruptions in funding or other revenues.

#### Revenue recognition

VIBE follows the deferral method of accounting for contributions.

Contributions including grants and donations, that are earmarked for outreach programs are recognized as revenue when the related expenditure is incurred. Unrestricted contributions, sponsorship and fundraising revenue are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Externally restricted contributions are deferred when initially recorded in the accounts and recognized as revenue in the year in which the related expenses are incurred. Where funds are received in connection with the creation of public artworks where a maintenance fund is required to be maintained, funds received are deferred when initially recorded in the accounts and recognized as revenue in the year in which the related maintenance expenses are incurred. Contributions designated by the donors for capital acquisition are initially recorded as deferred capital contributions and are recognized in revenue at the same rate as the related capital asset acquired is amortized. Program fees are recognized as revenue when the programs are held. OACF Arts Endowment Fund distributions are recorded as revenue when received.

Interest and other revenue are recognized on an accrual basis.

#### Contributed goods and services

VIBE accepts donations in kind. The value of contributed goods is recognized when received if a fair value can be reasonably estimated and the goods are used in the normal course of operations and would otherwise have been purchased. Goods contributed for resale at fundraising events are not recognized in these statements, as the fundraising revenues are recognized. Volunteers are critical for the operations of VIBE and contribute significantly to its activities; due to the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

Notes to Financial Statements

## August 31, 2018

## Cash and cash equivalents

Cash includes cash on hand, deposits with chartered banks less outstanding cheques, and short term money market instruments which are readily convertible into a known amount of cash, are subject to insignificant risk of changes in value, and with terms to maturity of three months or less at the date of purchase.

#### **Financial instruments**

VIBE initially measures its financial assets and liabilities at fair value. VIBE subsequently measures all its financial assets and financial liabilities at amortized cost, except for its cash and cash equivalents and segregated funds, which are measured at fair value. Changes in fair value are recognized in the statement of operations.

Financial assets measured at amortized cost include GICs, and amounts and loans receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and loans payable.

VIBE recognizes its transaction costs in the excess of revenues over expenditures in the period incurred.

#### Tangible capital assets

Tangible capital assets are recorded at cost and amortized at the following rates, over the expected useful life of the particular assets.

Furniture and equipment	Straight-line basis over 5 years
Audio/Visual equipment	Straight-line basis over 5 years
Leasehold improvements	Straight-line basis over 5 years
Computer hardware	Straight-line basis over 3 years
Computer software	Straight-line basis over 3 years
Motor vehicle	Straight-line basis over 5 years

Amortization is recorded at half the above rate in the year of acquisition.

#### **Deferred revenue**

Deferred revenue includes amounts received in respect of programs to be delivered in future periods. Deferred revenue is recorded when the funds are received, and recognized as revenue in the year the related expenditure takes place.

#### **Deferred capital contributions**

Contributions received for the specific purpose of acquiring capital assets are recorded as deferred capital contributions, and recognized as revenue at the same rate that the related assets are amortized.

#### **Deferred program expansion**

Deferred program expansion includes a contribution received in the year for the specific purpose of program expansion. The balance is recognized as revenue in the year the related expenditure takes place, or as revenue at the same rate that the related capital assets acquired are amortized, as the case may be.

#### Mural maintenance reserve

VIBE is obligated to maintain certain public murals for varying periods, generally not in excess of five years from the date of installation. Portions of funding received are deferred and accounted for in the mural maintenance reserve on a specific project basis. Deferred mural maintenance reserves are recorded when the funds are received, and recognized as revenue in the year the related expenditure takes place.

## Notes to Financial Statements

## August 31, 2018

#### Use of estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates that affect the recognition, measurement and disclosure of amounts reported in the financial statements and accompanying notes. The reported amounts and disclosures are determined using management's best estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action. Such estimates include the useful lives of the capital assets, and the appropriate amount of revenue deferral. Actual results could differ from those estimates.

#### 3 GICs

VIBE holds term deposits with maturities exceeding three months at the time of purchase, acquired with funds that have been deferred for future program costs. Term deposits with maturities of three months or less, and money market mutual funds, are reported under cash and cash equivalents.

A term deposit due within one year, with a maturity exceeding three months at the time of purchase and held at August 31, 2018 has the following term and bears interest at the following rate.

	Principal \$	Maturity	Interest rate %
GIC Accrued interest	100,000 2,032	April 10, 2019	1.46
	102,032		

Term deposits due beyond one year, with maturities exceeding three months at the time of purchase and held at August 31, 2018 have varying terms and bear interest at the following rates.

	Principal	Maturity	Interest rate
	\$		%
GIC	100,000	April 13, 2020	1.80
GIC	100,000	April 13, 2020	2.54
Accrued interest	3,458		
	203,458		

## 4 Tangible capital assets

Capital assets consist of the following:

	2018						2017
		Cost		Accumulated amortization		Net book value	Net book value
Leasehold improvements	\$	34,016	\$	29,110	\$	4,906	\$ 11,709
Audio/Visual equipment		58,162		45,352		12,810	5,282
Furniture and equipment		25,528		21,592		3,936	2,659
Computer hardware		54,402		45,978		8,424	4,874
Computer software		28,389		27,876		513	-
Motor vehicle		29,310		8,793		20,517	26,379
	\$	229,807	\$	178,701	\$	51,106	\$ 50,903

#### Notes to Financial Statements

## August 31, 2018

#### 5 Financial instruments

VIBE is exposed to various risks through its financial instruments. The following analysis provides a measure of VIBE's risk exposure and concentrations. The financial instruments and the nature of the risks to which they may be subject are as follows:

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			Market risk		
Financial instrument	Credit	Liquidity	Currency	Interest rate	Other Price
Cash and cash equivalents				X	X
GICs				X	X
Amounts receivable	X	X			
Amounts payable and accrued charges		X			

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. VIBE is exposed to credit risk through amounts receivable. While amounts receivable are generally unsecured, VIBE has management procedures in place to mitigate the risk of loss with respect to amounts receivable.

#### Liquidity risk

Liquidity risk is the risk that VIBE will not be able to meet a demand for cash or fund its obligations as they come due. VIBE meets its liquidity requirements by preparing and monitoring forecasts of cash flows from its activities, preparing budgets, anticipating investing and financing activities, and holding assets that can be readily converted into cash, including amounts specifically reserved to meet liquidity requirements.

#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk.

#### Currency risk

Currency risk reflects the risks that VIBE's earnings will decline due to fluctuations in foreign currency exchange rates. VIBE does not have assets or liabilities expressed in foreign currencies. As a result, VIBE is not subject to currency risk.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The exposure of VIBE to interest rate risk arises from its short-term GICs and money market investments included in cash and cash equivalents. Fluctuations in market rates of interest are not expected to have a significant impact on VIBE's operations.

## Other price risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments in the market. The exposure of VIBE to interest rate risk arises from its money market investments included in cash and cash equivalents. Fluctuations in market rates of interest are not expected to have a significant impact on VIBE's operations.

## Notes to Financial Statements

## August 31, 2018

It is the opinion of management that VIBE is not exposed to significant risks arising from these financial instruments, and that there has been no significant change in risk exposure from the prior year.

#### 6 Deferred revenue

Deferred revenue includes cash received from various donors specifically earmarked for projects that will be undertaken in future years.

	 2018	2017
Deferred revenue at the beginning of the year	\$ 351,418	\$ 365,231
Less: amounts recognized as revenue in the year Add: amounts received relating to future year	(351,418)	(365,231)
expenditures	 174,236	351,418
Deferred revenue at the end of the year	\$ 174,236	\$ 351,418

## 7 Deferred capital contributions

Deferred capital contributions represent the unamortized amount of contributions received for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the statement of operations and changes in fund balances. At year end, all capital contributions received have been expended, and the remaining balance of deferred capital contributions equals the unamortized balance of those assets acquired with these funds. The changes in the deferred capital contributions balance are as follows:

		2018	2017
Deferred capital contributions, beginning of the year	\$	209	\$ 19,063
Add: amounts received in the year		-	-
Less: amounts recognized as revenue in the year	-	(209)	(18,854)
Deferred capital contributions, end of the year	\$	-	\$ 209

## 8 Deferred program expansion

During a prior year VIBE received a donation of \$400,000 restricted by the donor to the costs of expanded programs. During the year \$75,000 (2017 - \$50,000) of these funds were applied to program expansion. Management anticipates that \$100,000 of these funds will be expended during fiscal 2019, and the remaining balance thereafter.

#### 9 Fundraising events

During the year VIBE held fundraising events, including a major event called "ArtsEffect 2018". Fundraising revenue includes proceeds of \$107,430 (2017 - \$103,913) from ticket sales and from the auction of donated artworks at ArtsEffect; the direct cost of holding the ArtsEffect event was \$14,998 (2017 - \$11,963). The initial donation of the artworks is not accounted for in these financial statements.

#### 10 Significant contributed services

During the year VIBE received a contribution of advertising services, primarily elevator and TTC public announcement space, with an estimated value of \$100,000 (2017 - \$1,100,000). The previous year's contribution also included the "150+ Reasons We Love Canada" murals program. In accordance with VIBE's accounting policies these amounts are not recognized in these financial statements.

Notes to Financial Statements

August 31, 2018

#### 11 VIBE Arts Endowment Fund

VIBE has established the VIBE Arts Endowment Fund under the terms of the Arts Endowment Fund ("AEF") Program. The AEF is a program of the Government of Ontario through the Ministry of Culture, administered by the Ontario Arts Council Foundation. During the year, VIBE did not make any contributions to the AEF (2017 - nil) and there were no matching funds received from the AEF during the year (2017 - nil). The market value of the Arts for Children of Toronto Arts Endowment Fund as at August 31, 2018 was \$334,005 (2017 - \$316,067). Under the program, VIBE is entitled to annual distributions based on the fair market value of the fund. During the year, VIBE received a distribution of \$14,725 (2017 - \$14,357) which has been included in General fund revenues.

## 12 Third-party programs administered by VIBE

VIBE administers the distribution of certain grants for unrelated third parties. During the year VIBE received \$100,000 (2017 – \$50,000) in funding from the Ontario Trillium Foundation of which \$90,000 (2017 – \$45,000) was disbursed to RISE Edutainment, a community-based initiative to engage youth in their communities; the remainder was retained by VIBE to fund the costs of administering the grant. Similarly, during the year VIBE received \$16,000 (2017 – nil) in funding from the City of Toronto Live Arts Program of which \$8,000 (2017 – nil) was disbursed to Freedom Fridayz Group, a community-based initiative to engage youth in their communities; the remainder was retained by VIBE to fund the costs of administering the grant.

## 13 Employee benefits

During the year, VIBE implemented a benefits plan. Employees working more than twenty four hours per week are enrolled in a plan providing life, health, drug, dental, and emergency medical benefits. Contributions to these plans are made by VIBE only, and totaled \$20,119 for the year (2017 - \$16,350).

## 14 Lease commitments

During the year VIBE renewed premises leases for three-year terms expiring on July 31, 2019. Minimum annual lease payments exclusive of additional rents including hydro, and sales taxes to July 31, 2019 are as follows: 2019 - \$53,052.

During the year VIBE entered into a 66-month lease for a photocopier. Future annual minimum lease payments before sales tax are as follows: 2019 to 2022 - \$2,113; 2023 - \$1,057.

#### 15 Capital management

VIBE's objective, when managing capital, is to have sufficient liquid resources available for general and outreach activities and to safeguard the entity's ability to continue as a going concern, so that it can continue to achieve its main purpose (note 1 above). VIBE defines its capital as cash and cash equivalents, GICs and fund balances.